FOR IMMEDIATE RELEASE Thursday, April 15, 2021



101 N. Broadway Oklahoma City, OK 73102 www.bancfirst.bank

BANCFIRST CORPORATION REPORTS FIRST QUARTER EARNINGS

BancFirst Corporation (NASDAQ GS:BANF) reported net income of \$42.5 million, or \$1.27 diluted earnings per share, for the first quarter of 2021 compared to net income of \$22.6 million, or \$0.68 diluted earnings per share, for the first quarter of 2020. For the first quarter of 2021, no provision for credit losses was recorded, compared to a provision for credit losses of \$19.6 million for the first quarter of 2020.

BancFirst Corporation Executive Chairman David Rainbolt commented, "Clearly the worst case scenarios for credit losses resulting from the pandemic are off the table. The consequence is that large reserve balances from last year's provisions do not need to be augmented. Moreover, if the economy continues to progress, we will likely see reversal of those provisions to some degree over the balance of the year."

The Company's net interest income for the first quarter of 2021 increased to \$77.2 million compared to \$74.1 million for the first quarter of 2020. Net interest income increased for the first quarter of 2021 due to loan growth, PPP fee income of approximately \$9.5 million and the decrease in interest rates paid on deposits. The net interest margin for the quarter was 3.36% compared to 3.82% a year ago. Noninterest income for the quarter totaled \$39.9 million, compared to \$35.1 million last year. The increase in noninterest income was due to a gain from the sale of the Company's Hugo, Oklahoma branch of \$2.5 million, \$2.4 million in rental income from a real estate property foreclosed on in the fourth quarter of 2020, and a \$1.2 million increase in income from sales of mortgage loans, which were partially offset by a \$1.3 million decrease in treasury management income. Noninterest expense for the quarter increased to \$65.0 million compared to \$61.4 million last year because of \$1.4 million of expenses related to the aforementioned foreclosed property, and a \$2.2 million gain on the sale of other real estate owned in the first quarter of 2020 that reduced noninterest expense. The Company's effective tax rate was 18.5% compared to 20.0% for the first quarter of 2020.

At March 31, 2021, the Company's total assets were \$10.5 billion, an increase of \$1.3 billion from December 31, 2020. Debt securities of \$520.5 million were down \$34.7 million from December 31, 2020. Loans totaled \$6.4 billion, a decrease of \$68.1 million from December 31, 2020 partially due to approximately \$21 million of loans that were sold with the Company's Hugo, Oklahoma branch. Deposits totaled \$9.4 billion, an increase of \$1.3 billion from December 31, 2020. The increase in assets and deposits was primarily related to the Paycheck Protection Program (PPP) and other government stimulus payments. At March 31, 2021, the balance of the PPP loans was \$713.7 million. The Company's total stockholders' equity was \$1.1 billion, an increase of \$26.8 million over December 31, 2020. Off-balance sheet sweep accounts were \$2.2 billion at March 31, 2021 compared to \$2.7 billion at December 31, 2020.

Nonaccrual loans represent 0.55% of total loans at March 31, 2021, down from 0.58% at year-end 2020. Net charge-offs for the quarter were 0.01% of average loans, compared to 0.02% of average loans for the first quarter of 2020. The allowance for credit losses to total loans was 1.42% at both March 31, 2021 and year-end 2020, and the allowance for credit losses to nonaccrual loans was 257.20% compared to 243.35% at year-end 2020.

On February 19, 2021, the Company entered into a purchase and assumption agreement with The First National Bank and Trust Company of Vinita, Oklahoma to purchase certain of its assets and assume its deposits and certain other obligations. The First National Bank and Trust Company of Vinita is a nationally chartered bank with banking locations in Vinita and Grove, Oklahoma. These banking locations would become branches of BancFirst. As of December 31, 2020, The First National Bank and Trust Company of Vinita had approximately \$285 million in total assets, \$209 million in loans, and \$258 million in deposits. The purchase and assumption is expected to be completed during the second quarter of 2021 and is subject to regulatory approval.

BancFirst Corporation CEO David Harlow commented, "Government stimulus continued to inject liquidity into the economy and drive deposit totals materially higher. Absent PPP, overall loan demand continues to be soft. PPP fees generated from both round 1 and round 2 bolstered net interest income while both core non-interest income and core non-interest expense were essentially flat. With zero provision for the quarter compared to \$19.6 million a year ago, a nominally strong quarter at \$1.28 per share is the result."

BancFirst Corporation (the Company) is an Oklahoma based financial services holding company. The Company operates two subsidiary banks, BancFirst, an Oklahoma state-chartered bank with 106 banking locations serving 58 communities across Oklahoma, and Pegasus Bank, with 3 banking locations in Dallas, TX. More information can be found at <u>www.bancfirst.bank</u>.

The Company may make forward-looking statements within the meaning of Section 27A of the securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934 with respect to earnings, credit quality, corporate objectives, interest rates and other financial and business matters. Forward-looking statements include estimates and give management's current expectations or forecasts of future events. The

Company cautions readers that these forward-looking statements are subject to numerous assumptions, risks and uncertainties, including economic conditions, the performance of financial markets and interest rates; legislative and regulatory actions and reforms; competition; as well as other factors, all of which change over time. Actual results may differ materially from forward-looking statements.

For additional information call:

Kevin Lawrence, Chief Financial Officer at (405) 270-1003 or David Harlow, Chief Executive Officer at (405) 270-1082.

BancFirst Corporation Summary Financial Information (Dollars in thousands, except per share and share data - Unaudited)

	 2021 1st Qtr	 2020 4th Qtr		2020 3rd Qtr		2020 2nd Qtr	 2020 1st Qtr
Condensed Income Statements:							
Net interest income	\$ 77,206	\$ 79,535	\$	75,852	\$	77,208	\$ 74,073
Provision for credit losses	_	4,992		18,740		19,333	19,583
Non-interest income:							
Trust revenue	3,102	2,976		3,131		3,368	3,655
Service charges on deposits	19,100	19,796		19,078		16,760	18,804
Securities transactions	95	156		—		(595)	50
Income from sales of loans	2,010	1,852		1,873		1,561	781
Insurance commissions	5,989	5,680		5,197		4,443	5,676
Cash management	3,003	3,135		3,701		4,255	4,320
Other	 6,636	 1,825		1,595		2,290	 1,859
Total noninterest income	 39,935	 35,420		34,575		32,082	 35,145
Non-interest expense:							
Salaries and employee benefits	39,577	40,750		41,995		42,226	39,756
Occupancy expense, net	4,348	4,533		4,503		3,839	3,546
Depreciation	3,877	3,779		3,795		3,544	3,491
Amortization of intangible assets	793	915		968		968	964
Data processing services	1,678	1,763		1,669		1,629	1,692
Net expense from other real estate owned	1,510	420		196		(12)	(2,135)
Marketing and business promotion	1,879	1,671		1,485		1,485	2,355
Deposit insurance	876	857		723		365	136
Other	 10,425	 10,923		10,749		10,607	 11,580
Total noninterest expense	 64,963	 65,611		66,083		64,651	 61,385
Income before income taxes	52,178	44,352		25,604		25,306	28,250
Income tax expense	9,658	8,994		4,714		4,576	5,642
Net income	\$ 42,520	\$ 35,358	\$	20,890	\$	20,730	\$ 22,608
Per Common Share Data:							
Net income-basic	\$ 1.30	\$ 1.08	\$	0.64	\$	0.64	\$ 0.69
Net income-diluted	1.27	1.06		0.63		0.63	0.68
Cash dividends declared	0.34	0.34		0.34		0.32	0.32
Common shares outstanding	32,771,013	32,719,852		32,679,191		32,662,691	32,646,691
Average common shares outstanding -							
Basic	32,756,852	32,690,296		32,668,789		32,651,262	32,679,587
Diluted	33,408,116	33,275,550		33,168,938		33,075,493	33,287,359
Performance Ratios:							
Return on average assets	1.69%	1.45%)	0.86%)	0.88%	1.07%
Return on average stockholders' equity	15.90	13.25		7.89		7.99	8.87
Net interest margin	3.36	3.54		3.40		3.54	3.82
Efficiency ratio	55.46	57.08		59.84		59.16	56.20

BancFirst Corporation Summary Financial Information (Dollars in thousands, except per share and share data - Unaudited)

		2021 2020		2020		2020			2020		
Balance Sheet Deter		1st Qtr 4th Qtr			3rd Qtr			2nd Qtr		1st Qtr	
Balance Sheet Data:											
Total assets	\$	10,549,305	\$	9,212,357	\$	9,618,868	\$	9,612,453	\$	8,669,096	
Interest-bearing deposits with banks		2,788,316		1,336,394		1,609,462		1,583,116		1,356,826	
Debt securities		520,543		555,196		596,941		608,031		591,987	
Total loans		6,380,108		6,448,225		6,660,694		6,696,856		6,006,065	
Allowance for credit losses		(90,860)		(91,366)		(106,126)		(89,500)		(70,080)	
Deposits		9,371,940		8,064,704		8,495,891		8,486,671		7,573,200	
Stockholders' equity		1,094,671		1,067,885		1,043,752		1,034,199		1,023,380	
Book value per common share		33.40		32.64		31.94		31.66		31.35	
Tangible book value per common share (non-GAAP)(1)		28.27		27.47		26.74		26.43		26.09	
Balance Sheet Ratios:											
Average loans to deposits		70.84%	, D	77.02%	ó	78.55%	, D	79.78%	,	77.75%	
Average earning assets to total assets		91.54		91.82		91.99		92.23		91.51	
Average stockholders' equity to average assets		10.64		10.91		10.90		10.96		12.02	
Asset Quality Data:											
Past due loans	\$	5,282	\$	4,802	\$	6,412	\$	5,382	\$	10,065	
Nonaccrual loans (5)		35,326		37,545		82,385		49,477		45,181	
Restructured loans		7,801		7,784		2,837		3,213		3,158	
Total nonperforming and restructured loans		48,409		50,131		91,634		58,072		58,404	
Other real estate owned and repossessed assets		30,320		32,480		4,939		4,948		6,001	
Total nonperforming and restructured assets		78,729		82,611		96,573		63,020		64,405	
Nonaccrual loans to total loans		0.55%	Ď	0.58%	ó	1.24%	Ď	0.74%	•	0.75%	
Nonaccrual loans to total Non-PPP loans (non-GAAP)(3)		0.62		0.65		1.41		0.84		0.75	
Nonperforming and restructured loans to total loans		0.76		0.78		1.38		0.87		0.97	
Nonperforming and restructured loans to total Non-PPP loans (non-GAAP)(3)		0.85		0.86		1.57		0.99		0.97	
Nonperforming and restructured assets to total assets		0.75		0.90		1.00		0.66		0.74	
Allowance for credit losses to total loans		1.42		1.42		1.59		1.34		1.17	
Allowance for credit losses to total Non-PPP loans (non-GAAP)(3)		1.60		1.58		1.82		1.52		1.17	
Allowance for credit losses to nonaccrual loans		257.20		243.35		128.82		180.89		155.11	
Allowance for credit losses to nonperforming and restructured loans		187.69		182.26		115.81		154.12		119.99	
Net charge-offs to average loans		0.01		0.30		0.03		0.00		0.02	
Reconciliation of Tangible Book Value Per Common Share (non-GAAP)(2):											
Stockholders' equity	\$	1,094,671	\$	1,067,885	\$	1,043,752	\$	1,034,199	\$	1,023,380	
Less goodwill		149,922		149,922		149,922		149,922		149,923	
Less intangible assets, net	_	18,206		18,999		19,914		20,882		21,850	
Tangible stockholders' equity (non-GAAP)	\$	926,543	\$	898,964	\$	873,916	\$	863,395	\$	851,607	
Common shares outstanding		32,771,013	_	32,719,852	-	32,679,191	-	32,662,691		32,646,691	
Tangible book value per common share (non-GAAP)	\$	28.27	\$	27.47	\$	26.74	\$	26.43	\$	26.09	

(1) Refer to the "Reconciliation of Tangible Book Value per Common Share (non-GAAP)" Table.

(2) Tangible book value per common share is stockholders' equity less goodwill and intangible assets, net, divided by common shares outstanding. This amount is a non-GAAP financial measure but has been included as it is considered to be a critical metric with which to analyze and evaluate the financial condition and capital strength of the Company. This measure should not be considered a substitute for operating results determined in accordance with GAAP.

Reconciliation of Non-PPP loan ratios (non-GAAP)(4):

Total loans Less PPP loans	\$	6,380,108 713,714	\$	6,448,225 652,693	\$	6,660,694 831,703	\$	6,696,856 825,093	\$	6,006,065
Total Non-PPP loans (non-GAAP)	\$	5,666,394	\$	5,795,532	\$	5,828,991	\$	5,871,763	\$	6,006,065
Nonaccrual loans (5)		35,326		37,545		82,385		49,477		45,181
naccrual loans to total Non-PPP loans (non-GAAP)		0.62%		0.65%		1.41%		0.84%		0.75%
Total nonperforming and restructured loans		48,409		50,131		91,634		58,072		58,404
Nonperforming and restructured loans to total Non-PPP loans (non-GAAP)		0.85%	ó	0.86%	ó	1.57%	, D	0.99%	, D	0.97%
Allowance for credit losses		(90,860)		(91,366)		(106,126)		(89,500)		(70,080)
Allowance for credit losses to total Non-PPP loans (non-GAAP)		1.60%	ó	1.58%	ó	1.82%	, D	1.52%	, D	1.17%

(3) Refer to the "Reconciliation of Non-PPP loan ratios (non-GAAP)" Table.

(4) Nonaccrual loans to total Non-PPP loans is nonaccrual loans, divided by total loans less Paycheck Protection Program (PPP) loans. Nonperforming and restructured loans to total Non-PPP loans is nonperforming and restructured loans, divided by total loans less PPP loans. Allowance to total Non-PPP loans is allowance for credit losses, divided by total loans less PPP loans. These amounts are non-GAAP financial measures but have been included as they are considered critical metrics with which to analyze and evaluate the financial condition and capital strength of the Company. These measures should not be considered substitutes for operating results determined in accordance with GAAP.

(5) Government Agencies guarantee approximately \$6.6 million of nonaccrual loans at March 31, 2021.

BancFirst Corporation Consolidated Average Balance Sheets And Interest Margin Analysis Taxable Equivalent Basis (Dollars in thousands - Unaudited)

				Months Ended •ch 31, 2021	
		Average Balance	·	Interest Income/ Expense	Average Yield/ Rate
ASSETS					
Earning assets:					
Loans	\$	6,400,845	\$	77,766	4.93 %
Securities – taxable		521,698		1,693	1.32
Securities – tax exempt		19,340		88	1.84
Interest bearing deposits with banks and FFS		2,387,000		595	0.10
Total earning assets		9,328,883		80,142	3.48
Nonearning assets:					
Cash and due from banks		268,848			
Interest receivable and other assets		683,868			
Allowance for credit losses		(90,551)			
Total nonearning assets		862,165			
Total assets	<u>\$</u>	10,191,048			
LIABILITIES AND STOCKHOLDERS' EQUITY					
Interest bearing liabilities:					
Transaction deposits	\$	766,994	\$	149	0.08 %
Savings deposits		3,504,020		1,106	0.13
Time deposits		657,938		1,067	0.66
Short-term borrowings		2,928		1	0.19
Junior subordinated debentures		26,804		491	7.43
Total interest bearing liabilities		4,958,684		2,814	0.23
Interest free funds:					
Noninterest bearing deposits		4,106,084			
Interest payable and other liabilities		41,522			
Stockholders' equity		1,084,758			
Total interest free funds		5,232,364			
Total liabilities and stockholders' equity	\$	10,191,048			
Net interest income			\$	77,328	
Net interest spread					3.25 %
Effect of interest free funds					0.11 %
Net interest margin				-	3.36 %